



The Key to Selling Your Property?

If your property isn't selling maybe it's time for a change. Direct Owner in Moraira take a fresher approach and recognise that success can only come through honesty.

Direct Owner based in Moraira has earned a reputation for balancing straight talking with a friendly approach to selling houses. Owner Elena has long believed that above all, tell the truth with an honest smile, a philosophy that more and more clients, especially sellers, are appreciating. As a result Direct Owner is enjoying more and more activity, from buyers and sellers alike. The only downside has been that here have been occasions when the office has had to be closed whilst Elena is 'out with clients'.

To address this, Elena has recently been joined by Noelia Damas. Noelia is one of those lucky people to have been born in Spain to English and Spanish parents and therefore speaks English and Spanish natively. So as a seller, you can discuss your needs and aims in your language. But then, when the sale process begins, Noelia is completely at ease dealing with all the Spanish bureaucracy that we all know exists. The upshot is that it can smooth the sale process enormously.

Noelia has lived in the local Moraira-Teulada area all her life so knows the area intimately and can therefore speak knowledgeably to buyers. Moreover, her personality fits the Direct Owner ethos of being honest with a friendly and stressless approach. Already this is having a positive impact with Noelia selling her first property within her first few weeks.

Direct Owner has never tried to be the 'biggest and therefore the best', it's a more boutique, personal and friendly approach to both sellers and buyers. If your property isn't selling, try Direct Owner, you'll be pleasantly surprised at their approach, and you never know, they just might have a buyer looking for exactly what you want to sell. Call Elena or Noelia on 96 682 9503 and they'll be happy to have a chat.



**Elena (left) and Noelia.
The faces of Direct Owner**

*Simply
Selling
Homes*

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